

To the Directors
of the
British Cotton-Manufacture
Company

Company

6. John Street

Adelphi

W. P. CANNON S. L. R.

14. Rue de St. Georges
Commercial Road
St. Georges East

Gentlemen

Pursuant to the result of a conference with your
Managing Director respecting certain Improvements alluded to
in a communication my letter addressed to your Secretary on the
15th Inst I beg to lay before you a Statement of Particulars respecting
them and the Terms on which I offer them to you.

The Improvement applicable to Cotton Manufacture consists in the
Application of a Scientific Principle to the construction of Candle Wicks
by which an improved Light is obtained from Candles with a saving
of one third the quantity of Cotton used for the Combustion of Tallow
and all substances of which Candles are made and British Manu-
factured Cotton substituted for the Foreign Turkey Yarn now used in
the manufacture of Tallow Mould Candles.

There will not only be a saving arise to the Candle Manufacturer from
the difference in the cost of Candles by using a smaller quantity of Cotton
but the cost of Dressing the Wicks for Mould Candles (which is one third
the cost of the whole labour) will also be saved by the use of British
Manufacture and by the use of Machinery applied to the Dressing of Candles
Wicks which for certain obvious Reasons never can be applied to the
Foreign Turkey Yarn.

The principle of the Improvement is alike applicable to all constructions of
Candle Wicks whether platted or plain.

It is a new Invention which may be secured by Patent and as it is virtually
an Improvement in Light the same Patent may include certain important
Improvements in Tallow and Oils of all kinds whether fixed or Volatile which
consist in the application of a new and simple process of Refining them by
which their burning qualities are improved.

Tallow is also rendered more pure, harder, free from unpleasant smell and
Candles made from it are more fit for Exportation and of an improved
Colour superseding the necessity of long storing.

It will also render the Superior Tallow and Oils useful for the purposes
of Anti Friction in Steam Engines for which purpose Sperm Oil and

Tallows of the best quality are now used.

If the Improvement in Tallow and Oils were to be carried out to their full extent and the Patent extended to Russia it would be found an advantageous Investment of Capital & ~~it~~ ^{it} ~~would~~ ^{is} worth the attention of a Company formed for that special purpose. The cost of the process would be merely nominal.

The Terms on which I offer to enter into an engagement with you are that a Patent shall be effected at your Cost and if it does not include the Improvements in Tallow and Oils I shall be content to engage in your service to give it effect (as from my practical acquaintance with every branch of the Candle Trade I may be better able to combat difficulties arising from prejudice) at a Salary of £150 per annum to be increased according to the prosperity of the undertaking and the duties connected therewith.

But if the Patent includes the whole of the Improvements in Tallow and Oils, I shall expect also a Premium of £200 Guineas and a Reservation of $\frac{1}{3}$ of the Patent Right to myself and my Brother who will become a party thereto as the Improvements in Tallow and Oils are the result of our joint researches and therefore our joint Inventions. He is an operative Chemist and I am a practical Tallow-Melter and Candle maker.

In this case my exertions to give it its full effect will be stimulated by the union of my prospect of future advantage with yours.

Should these proposals not exactly meet your views I beg to say that I am open to proposals on your part.

To the Directors of the
British Cotton Manufacture
Company

I am Gentlemen
Respectfully
Your Obedt Servt
E. Nash

P.S. As soon as a Cassat is entered I will meet any

Scientific Gentleman and explain confidentially the nature of the Improvements for your satisfaction.